

COST ASSUMPTIONS, CONDITIONS AND CONSTRAINTS NARRATIVE

Initial Contract Term (2yrs) Price Per drop site per day;			2024- 2026
Unit Price	Number of Drop sites	Est. Stops Per Week	Total Cost
\$18.50	350	883	\$1,698,892.00

Contract Term Year 3 Price Per drop site			
Unit Price	Number of Drop sites	Est. Stops Per Week	Total Cost
\$19.06	350	883	\$874,929.38

Contract Term Year 4 Price Per drop site			
Unit Price	Number of Drop sites	Est. Stops Per Week	Total Cost
\$19.63	350	883	\$901,177.26

Pillow Logistics is proposing an all-inclusive unit price per library location.

- **Fixed cost for the initial term.**
- **Incremental increase after base year.**
- **The unit price is based on locations quoted in the RFP**

Assumptions:

- **Added Locations will be within existing routing, and frequency**
- **Weekly volume will be within norms of routing schedule quoted in rfp**
- **Vehicle requirements will be within scope quoted in the rfp**

Constraints

- **Special projects will be quoted (outside the scope of the rfp)**
- **Natural disaster (pandemic) would require mutually agreed upon service levels (days, timing, etc.)**